

Position: Sales and Project Manager for Innovative Racking Solutions

Location: Central England

The Company:

Join our dynamic team dedicated to delivering top-quality racking solutions to our esteemed clients in the design and build industry.

The Role:

We are seeking a Sales and Project Manager to account manage our existing portfolio of clients and lead the generation of new business in pallet racking (APR) with knowledge of SEMA and SIERS standards (preferable). A proactive, positive outlook and ambitious drive is essential.

Key Responsibilities:

- Lead sales and project management efforts for cutting-edge racking solutions.
- Foster strong relationships with our valued clients.
- Commitment to delivering exceptional service to clients.
- Ensure compliance with SEMA and SIERS standards.
- Contribute to the growth and success of our company.

Requirements:

- Exceptional communication and interpersonal abilities.
- Positive attitude and strong ambition.
- Excellent project management skills.
- Proven track record in sales and project management (preferable).
- In-depth knowledge of SEMA and SIERS standards (preferable but not essential).

Benefits:

- Competitive salary and comprehensive benefits package.
- Uncapped exceptional commission scheme.
- Opportunities for professional growth and development.
- Engaging work environment with exciting challenges.
- Work with prestigious clients in the industry.

If you are proactive, looking to work with some of the best companies in the UK, and want in a dynamic and rewarding environment we invite you to apply!

Join us in our mission to provide innovative racking solutions to our host of impressive clients.

How to apply:

To apply, please submit your resume and a cover letter outlining your qualifications and experience to Kiera@powell.co.uk. We look forward to hearing from you soon! Applications are now open.



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